

Company Profile

PRESENT AND STRONG.

More than ever.



iA Financial Group is one of the largest insurance and wealth management groups in Canada, with operations in the United States.

Founded in 1892, it is an important Canadian public company and is listed on the Toronto Stock Exchange under the ticker symbols IAG (common shares) and IAF (preferred shares).

OUR PURPOSE

For our clients to be confident and secure about their future.

OUR MISSION

To ensure the financial wellbeing of our clients by offering them personal insurance coverage and investment solutions to help them achieve their personal goals.

OUR AMBITION

To be the company that best meets client expectations, in partnership with our distributors.

OUR FIVE VALUES

Teamwork

1

High-performance environment

2

Continuous improvement

3

Respect for individuals and distributors

4

Service-oriented

5

4 million +

clients

8,100 +

employees

25,000 +

representatives

\$210.5 billion

assets under management and administration

\$7.3 billion

market capitalization

SUSTAINABLE GROWTH

In Canada, iA Financial Group has four main lines of business: Individual Insurance and Individual Wealth Management, which address the needs of retail customers; and Group Insurance and Group Savings and Retirement, which address the needs of groups and businesses. A fifth line of business comprises the company's US Operations.

LINES OF BUSINESS

Individual Insurance

Individual Wealth Management

Group Insurance

Group Savings and Retirement

US Operations

QUEBEC
Subsidiary:
iA Auto and Home

DIVISIONS

> Employee Plans

> Dealer Services

> Special Markets Solutions

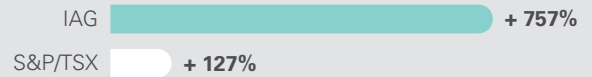
> Individual Insurance

> Dealer Services

Financial strength and shareholder return

We have a solid balance sheet and a low debt ratio that provides us with great financial flexibility. Our capital position is robust and we manage our business with a long-term perspective, all of which supports our growth strategy. In addition, the company's solvency ratio finished well above the target range at 130%.

Since initial public offering on February 3, 2000, through June 30, 2021



Book value per share

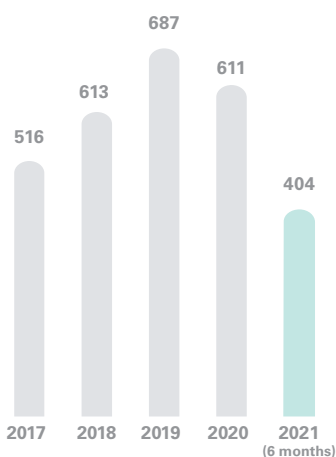
iA Financial Group's strong performance has translated into an increase in book value per share of 10% per year since IPO.



FINANCIAL HIGHLIGHTS

Net income attributed to common shareholders

(\$Million)



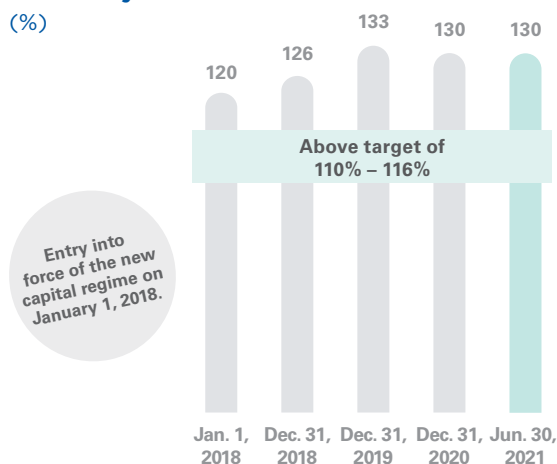
Assets under management (AUM) and administration (AUA)

(\$Billion)



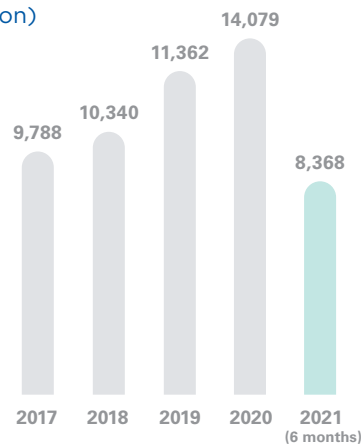
Solvency ratio

(%)



Net premiums, premium equivalents and deposits

(\$Billion)



Market share

(Canada)

Line of business	New business ¹		In force ²	
	Rank	Market share	Rank	Market share
Individual Insurance	4th	9.8 %	4th	8.5 %
Individual Wealth Management				
— Segregated funds	1st	28.6 %	3rd	15.7 %
— Mutual funds	16th	—	21st	1.0 %
Group Insurance ³	5th	10.3 %	7th	3.7 %
Group Savings and Retirement	5th	8.7 %	5th	4.5 %

¹ First-year annualized minimum premiums (life, disability and critical illness) for Individual Insurance, gross sales for Individual Wealth Management and first-year annualized premiums for other sectors

² Premiums for Individual Insurance (life only) and Group Insurance, assets for other sectors

³ Market of 50 to 1,000 employees

Source: Latest available industry data from: CLHIA, Fraser Group, Investor Economics, IFIC and LIMRA

Credit ratings

(as at June 30, 2021)

iA Financial Corporation Inc.

Credit Agency	S&P	DBRS
Issuer rating	A	A

Industrial Alliance
Insurance and Financial Services Inc.

Credit Agency	S&P	DBRS	A.M. Best
Financial strength	AA-	AA (low)	A+ (Superior)

SUSTAINABLE DEVELOPMENT

ESG Ambition

To contribute to sustainable growth and wellbeing for our clients, employees, partners, investors and communities

Targets

- Reduction of our GHG emissions by 20% per employee by 2025
- Now and in the future, achieve increased gender equity of between 40% and 60% in iA Financial Group senior leadership positions and appointments



ENVIRONMENT

- Focused on initiatives aimed at reducing our GHG emissions
- \$80.5 million of new investments in renewable energy in 2020
- Majority of our 40+ properties in Canada are BOMA BEST or LEED certified
- Participation in the Carbon Disclosure Project since 2007

SOCIAL

- Diversity and Inclusion program with a focus on increasing gender equity and other types of diversity
- Extensive donation program equivalent to \$820/employee
- iA's Health & Wellness program provides global health assistance to clients, employees and their families, and communities

GOVERNANCE

- Best governance practices reinforced with the creation of a formalized Governance Framework
- Signatory of the United Nations Principles for Responsible Investment (PRI)
- Commitment to five United Nations Sustainable Development Goals (SDG)
- Use of the SASB framework to guide ESG disclosure

To contact us

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iA Financial Group has been carbon neutral since 2020

INVESTED IN YOU.

iA Financial Group is a business name and trademark of **iA Financial Corporation Inc.** and **Industrial Alliance Insurance and Financial Services Inc.**

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