

#### FUND FACTS Industrial Alliance Insurance and Financial Services Inc. / My Education+ SRI BALANCED (INHANCE) FUND

Information as at December 31, 2022

Effective May 29, 2023, the Deferred Sales Charge option will no longer be available for new investments and additional deposits. Quick facts

# **QUICK FACTS**

Date of first offer under My Education+: June 6, 2016
Portfolio Advisor: Vancity
Total Fund Value: \$220.2 million
Number of Units Outstanding: 13,357,940
Portfolio Turnover Rate: 5.60%
Minimum Investment: \$25

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	Guarantee Option	MER <sup>2</sup>	Net Asset Value per Unit	
	My Education+	2.83%	\$16.72	
	My Education+ Prestige 300 <sup>1</sup>	2.64%	\$16.92	
	My Education+ Prestige 500 <sup>1</sup>	2.58%	-	

## WHAT DOES THIS FUND INVEST IN?

The Fund invests in units of the IA Clarington Inhance Balanced SRI Portfolio, which follows the portfolio manager's socially responsible investment principles, and whose portfolio is invested primarily in fixed-income and equity securities of Canadian and foreign companies. Moreover, the portfolio is balanced between fixed-income and equity securities.

#### Top investments of the underlying fund

Total	100.00%
Other Assets	0.38%
IA Clarington Money Market Fund, Series I	1.52%
IA Clarington Inhance Global Equity SRI Fund, Series I	6.32%
IA Clarington Inhance Global Equity SRI Class, Series I	14.57%
IA Clarington Inhance Monthly Income SRI Fund, Series I	16.54%
IA Clarington Inhance Canadian Equity SRI Class, Series I	20.56%
IA Clarington Inhance Bond SRI Fund, Series I	40.11%

#### Investment segmentation of the underlying fund

Income	40.11%
Canadian Equity	37.10%
Global Equity	20.89%
Others	1.90%
Total	100.00%

#### Total investments: 6

### WHO IS THIS FUND FOR?

This Fund may be suitable for an investor who:

- seeks capital appreciation and income
- is looking for socially responsible investment principles
- invests with below average risk tolerance
- is planning to invest for the medium to long term

#### **HOW RISKY IS IT?**

The value of your investment can go down. Please refer to the Information Folder for further details.

#### **RISK LEVEL**



## **ARE THERE ANY GUARANTEES**

This Fund is offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance fee for the guarantees. For details, please refer to the Information Folder and the contract.

<sup>1</sup> For details on the Prestige Preferential Pricing refer to Section 3.6.3 of the My Education+ Individual Variable Annuity Contract.

<sup>2</sup> iA Financial Group is currently waiving a portion of the operating expenses for this Fund and can terminate the waiver at any time without notice. For the period ending December 31, 2022, the waiver was set at 0.10%.

### **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed over the past years for the Classic Series 75/75. Returns shown are after the MER has been deducted.

Important: Past performance does not indicate how the Fund will perform in the future. Also, your actual return will depend on the changes you made to your investment and your personal tax situation.

#### **AVERAGE RETURN**

A person who invested \$1,000 in the Fund 10 years ago (or since the date it was first offered under My Education+ if less than 10 years) now has \$1,464. This works out to an average return of 3.89% a year.

#### **YEAR-BY-YEAR RETURNS**

This chart shows how the Fund has performed for the last 10 years. The returns are estimated as if the Fund had been offered for the My Education+ Classic Series 75/75 prior to 2016. During this period, the Fund was up in value 8 years and down in value 2 years.



### **HOW MUCH DOES IT COST?**

The following tables show the fees and expenses you could pay to buy, own and sell units of the Fund. One of the following sales charges will apply, see the Information Folder and Individual Variable Annuity Contract for full details or discuss with your life insurance agent.

Sales Charge Option What You Pay		How It Works	
No Sales Charge	There is no initial charge or surrender charge when you invest and if you surrender.	When you invest in the Fund, iA Financial Group pays a commission of up to 5.6% to your life insurance agent and his/her agency. If you surrender Fund Units within 5 years from the investment date, the advisor and his/her agency may have to return all or part of their commission to iA Financial Group.	
Front End Sales Charge	Up to 5% of the amount to be invested in the Fund.	You and your life insurance agent decide on the rate. This sales charge is deducted from the amount invested and is paid as a commission to your life insurance agent and his/her agency.	
Deferred Sales Charge	If you surrender within:           1st year         5.5%           2nd and 3rd year         5.0%           4th and 5th year         4.0%           6th year         3.0%           7th year         2.0%           After 7 years         0.0%	The deferred sales charge is a fixed rate and is deducted from the amount you surrender. You have the right to surrender up to 10% of the market value of your units each year, without a surrender fee.	

# **ONGOING FUND EXPENSES**

The MER includes the management fee and operating expenses of the Fund. It also includes the insurance fee associated with the guarantees. You don't pay these expenses directly but they will reduce the return on your investment.

For details about how the guarantees work, please refer to the Information Folder and the contract.

Guarantee Option	Maturity	Death	MER* (Annual rate as a % of the Fund value)
My Education+	75%	75%	2.83%
My Education+ Prestige 300	75%	75%	2.64%
My Education+ Prestige 500	75%	75%	2.58%
* MER shown may differ from actual MER			

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## **TRAILING COMMISSION**

Each month, iA Financial Group pays a trailing commission of up to 0.08% of the monthly average market value of your investment in this Fund. This commission is for the ongoing service and advice your life insurance agent and his/her agency provide. The trailing commission is included in the management fees. The rate depends on the sales charge option you choose.

# **OTHER FEES**

You may have to pay other fees when you surrender or transfer investments in this Fund.

A transaction fee of \$35 may be charged for a surrender or transfer in accordance with administrative policies in force.

If you surrender or transfer an investment in the Funds within 90 days of the investment date, you may have to pay a frequent trading fee equal to 2% of the market value of this investment. These fees are reinvested in the Fund.

WHAT IF I CHANGE MY MIND?	FOR MORE INFORMATION
<ul> <li>You may change your mind within two business days of the earlier of:</li> <li>the date you received confirmation or</li> <li>five business days after it is mailed.</li> <li>You may also change your mind about subsequent transactions you make under the contract within two business days of the earlier of:</li> <li>the date article and firmation of the terms at its and</li> </ul>	This summary may not contain all the information you need. Please refer to the Information Folder and the contract.
<ul> <li>the date you received confirmation of the transaction or</li> <li>five business days after it is mailed.</li> <li>In this case the right to cancel only applies to the new transaction. You have to tell the insurer in writing, by e-mail, fax or letter, that you want to cancel. The amount returned will be the lesser of:</li> <li>the value of the premium invested or</li> <li>the value of the investment on the valuation day following the day iA Financial Group received your request to cancel.</li> </ul>	iA Financial Group 1080 Grande Allée West PO Box 1907, Station Terminus Quebec City, QC G1K 7M3 1-844-442-4636
The amount returned only applies to the specific transaction and will include a refund of any sales charges you paid.	Website: <u>ia.ca</u>

### SRI BALANCED (INHANCE)

#### **Investment Objectives**

Generate interest and dividend income as well as capital appreciation by investing in a diversified portfolio consisting primarily of fixed-income securities and equities of Canadian and foreign companies that meet responsible investment principles. The portfolio is balanced between fixed-income and equity securities.

#### **Investment Strategy**

Invests in units of the IA Clarington Inhance Balanced SRI Portfolio, which invests in a diversified portfolio consisting primarily of fixed-income securities and equities of Canadian and foreign companies. The Environmental, Social and Corporate Governance (ESG) and financial analysis teams work together on a security-by-security basis for enhanced idea generation and risk management. To reach the investment objectives, the portfolio manager may also use leverage, derivatives or short selling.

#### **Risk: All risks**