



### Industrial Alliance Insurance and Financial Services Inc. / My Education+

# SUSTAINABLE CANADIAN EQUITY (iA) FUND

Information as at December 31, 2022

Effective May 29, 2023, the Deferred Sales Charge option will no longer be available for new investments and additional deposits. Quick facts

#### **QUICK FACTS**

Date of first offer under My Education+: October 24, 2022

Portfolio Advisor: iA Global Asset Management

Total Fund Value: \$1.6 million

Number of Units Outstanding: 159,463 Portfolio Turnover Rate: 20.70% Minimum Investment: \$25

<b>Guarantee Option</b>	MER <sup>2</sup>	Net Asset Value per Unit
My Education+	2.72%	\$10.38
My Education+ Prestige 3001	2.36%	\$10.39
My Education+ Prestige 5001	2.29%	-

#### WHAT DOES THIS FUND INVEST IN?

The Fund is invested primarily in Canadian equities that integrate good sustainable development practices within their respective industries.

Top 10 investments of the Fund		Sector Allocation of the Fund		Investment segmentation of the Fund	
The Toronto-Dominion Bank	5.48%	Financials	27.76%	Canadian Equity	92.62%
Royal Bank of Canada	4.87%	Energy	15.62%	Short Term and others	5.29%
Enbridge Inc.	3.95%	Industrials	12.47%	U.S. Equity	1.15%
Bank of Montreal	3.64%	Materials	12.33%	Foreign Equity	0.94%
Invesco S&P/TSX Composite ESG Index ETF	3.55%	Information Technology	5.89%	Total	100.00%
Canadian National Railway Co.	3.35%	Communication Services	4.04%		
Canadian Pacific Railway Co.	3.28%	Utilities	3.78%		
The Bank of Nova Scotia	3.15%	Consumer Discretionary	3.58%		
Brookfield Corp.	2.24%	Market Index	3.55%		
National Bank of Canada	2.07%	Consumer Staples	2.88%		
Total	35.58%	Real Estate	2.44%		
Total investments: 82		Health Care	0.37%		
iotal investments of		Total	94.71%		

#### WHO IS THIS FUND FOR?

This Fund may be suitable for an investor who:

- seeks long-term capital appreciation
- invests with average risk tolerance
- is looking for a fund that applies sustainable investment principles
- is planning to invest for the long term

## **HOW RISKY IS IT?**

The value of your investment can go down. Please refer to the Information Folder for further details.

#### **RISK LEVEL**

Low	Low to moderate	Moderate	Moderate to high	High

#### **ARE THERE ANY GUARANTEES?**

This Fund is offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance fee for the guarantees. For details, please refer to the Information Folder and the contract.

#### **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed over the past years for the Classic Series 75/75. Returns shown are after the MER has been deducted.

Important: Past performance does not indicate how the Fund will perform in the future. Also, your actual return will depend on the changes you made to your investment and your personal tax situation.

#### **AVERAGE RETURN**

Performance data cannot be published for funds that have been in existence for less than 1 year.

#### **YEAR-BY-YEAR RETURNS**

Performance data cannot be published for funds that have been in existence for less than year.

¹ For details on the Prestige Preferential Pricing refer to Section 3.6.3 of the My Education+ Individual Variable Annuity Contract.

<sup>&</sup>lt;sup>2</sup> IA Financial Group is currently waiving a portion of the operating expenses for this Fund and can terminate the waiver at any time without notice. For the period ending December 31, 2022, the waiver was set at 0.10%.

# **SUSTAINABLE CANADIAN EQUITY (iA) FUND**

#### **HOW MUCH DOES IT COST?**

The following tables show the fees and expenses you could pay to buy, own and sell units of the Fund.

One of the following sales charges will apply, see the Information Folder and Individual Variable Annuity Contract for full details or discuss with your life insurance agent.

<b>Sales Charge Option</b>	What You Pay	How It Works		
No Sales Charge	There is no initial charge or surrender charge when you invest and if you surrender.	When you invest in the Fund, iA Financial Group pays a commission of up to 5.6% to your life insuran agent and his/her agency. If you surrender Fund Units within 5 years from the investment date, the advisor and his/her agency may have to return all or part of their commission to iA Financial Group.		
Front End Sales Charge	Up to 5% of the amount to be invested in the Fund.	You and your life insurance agent decide on the rate. This sales charge is deducted from the amount invested and is paid as a commission to your life insurance agent and his/her agency.		
Deferred Sales Charge	If you surrender within:  1st year 5.5%  2nd and 3rd year 5.0%  4th and 5th year 4.0%  6th year 3.0%  7th year 2.0%  After 7 years 0.0%	When you invest in the Fund, iA Financial Group pays a commission of up to 5.6% to your life insurance agent and his/her agency. Any deferred sales charges paid go to iA Financial Group. The deferred sales charge is a fixed rate and is deducted from the amount you surrender. You have the right to surrender up to 10% of the market value of your units each year, without a surrender fee.  You may switch to units of another fund under the contract at any time without paying a deferred sales charge.		

#### **ONGOING FUND EXPENSES**

The MER includes the management fee and operating expenses of the Fund. It also includes the insurance fee associated with the guarantees. You don't pay these expenses directly but they will reduce the return on your investment.

For details about how the guarantees work, please refer to the Information Folder and the contract.

<b>Guarantee Option</b>	Maturity	Death	<b>MER*</b> (Annual rate as a % of the Fund value)
My Education+	75%	75%	2.72%
My Education+ Prestige 300	75%	75%	2.36%
My Education+ Prestige 500	75%	75%	2.29%
* MER shown may differ from actual MER.			

#### TRAILING COMMISSION

Each month, iA Financial Group pays a trailing commission of up to 0.08% of the monthly average market value of your investment in this Fund. This commission is for the ongoing service and advice your life insurance agent and his/her agency provide. The trailing commission is included in the management fees. The rate depends on the sales charge option you choose.

## **OTHER FEES**

You may have to pay other fees when you surrender or transfer investments in this Fund.

A transaction fee of \$35 may be charged for a surrender or transfer in accordance with administrative policies in force.

If you surrender or transfer an investment in the Funds within 90 days of the investment date, you may have to pay a frequent trading fee equal to 2% of the market value of this investment. These fees are reinvested in the Fund.

#### WHAT IF I CHANGE MY MIND?

You may change your mind within two business days of the earlier of:

- the date you received confirmation or
- five business days after it is mailed.

You may also change your mind about subsequent transactions you make under the contract within two business days of the earlier of:

- the date you received confirmation of the transaction or
- five business days after it is mailed.

In this case the right to cancel only applies to the new transaction. You have to tell the insurer in writing, by e-mail, fax or letter, that you want to cancel. The amount returned will be the lesser of:

- the value of the premium invested or
- the value of the investment on the valuation day following the day iA Financial Group received your request to cancel.

The amount returned only applies to the specific transaction and will include a refund of any sales charges you paid.

## FOR MORE INFORMATION

This summary may not contain all the information you need. Please refer to the Information Folder and the contract.

### iA Financial Group

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Website: ia.ca

## **SUSTAINABLE CANADIAN EQUITY (iA)**

## **Investment Objectives**

The Fund aims to provide long-term capital appreciation by investing primarily in equity securities of companies located in Canada that meet the portfolio manager's sustainable investment process.

Risk: A AS \$ E M R D

## **Investment Strategy**

The investment strategy involves investing primarily in a well-diversified portfolio of Canadian companies. The portfolio manager aims to identify well positioned quality companies with attractive growth potential while assessing an issuer's performance, risk and improvements relating to various environmental, social and governance (ESG) practices.