

FUND FACTS Industrial Alliance Insurance and Financial Services Inc. / IAG Savings and Retirement Plan SRI BALANCED (INHANCE) FUND

Information as at December 31, 2022

Effective May 29, 2023, the Deferred Sales Charge option will no longer be available for new investments and additional deposits.

QUICK FACTS					
Date of first offer under IAG SRP: January 4, 2011	Guarantee Option	MER ²	Net Asset Value per Unit		
Portfolio Advisor: Vancity	Classic Series 75/75	2.83%	\$16.72		
Total Fund Value: \$220.2 million	Classic Series 75/75 Prestige 300 ¹	2.64%	\$16.92		
Number of Units Outstanding: 13,357,940	Classic Series 75/75 Prestige 500 ¹	2.58%	-		
Portfolio Turnover Rate: 5.60%	Series 75/100	3.10%	\$16.25		
Minimum Investment: \$25	Series 75/100 Prestige 300 ¹	2.73%	\$16.75		
	Series 75/100 Prestige 500 ¹	2.68%	-		
	Ecoflex Series 100/100	3.27%	\$16.14		
	FORLIFE Series	3.27%	\$16.14		

WHAT DOES THIS FUND INVEST IN?

The Fund invests in units of the IA Clarington Inhance Balanced SRI Portfolio, which follows the portfolio manager's socially responsible investment principles, and whose portfolio is invested primarily in fixed-income and equity securities of Canadian and foreign companies. Moreover, the portfolio is balanced between fixed-income and equity securities.

Top investme	ents of th	e underly	ing fund
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40.11%
20.56%
16.54%
14.57%
6.32%
1.52%
0.38%
100.00%

Investment segmentation of the underlying fund		
Income	40.11%	
Canadian Equity	37.10%	
Global Equity	20.89%	
Others	1.90%	
Total	100.00%	

Total investments: 6

WHO IS THIS FUND FOR?

This Fund may be suitable for an investor who:

- seeks capital appreciation and income
- is looking for socially responsible investment principles
- invests with below average risk tolerance
- is planning to invest for the medium to long term

HOW RISKY IS IT?

The value of your investment can go down. Please refer to the Information Folder for further details.

	KISK LEVEL				
Low	Low to moderate	Moderate	Moderate to high	High	

ARE THERE ANY GUARANTEES

This Fund is offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. You pay fees for the guarantees.

The fees are summarized in the "Ongoing Fund Expenses" section.

- ¹ For details on the Prestige Preferential Pricing, refer to section 2.7 of the IAG Savings and Retirement Plan Individual Variable Annuity Contract.
- ² iA Financial Group is currently waiving a portion of the operating expenses for this Fund and can terminate the waiver at any time without notice. For the period ending December 31, 2022, the waiver was set at 0.10% for all guarantee options.

HOW HAS THE FUND PERFORMED?

This section tells you how the Fund has performed over the past years for a policyholder who chose the Classic Series 75/75 guarantee option of the IAG SRP. Returns shown are after the MER has been deducted.

Important: Past performance does not indicate how the Fund will perform in the future. Also, your actual return will depend on the guarantee option you choose, any changes you made to your investment and your personal tax situation.

AVERAGE RETURN

A person who invested \$1,000 in the Fund 10 years ago (or since the date it was first offered under IAG SRP if less than 10 years) now has \$1,464. This works out to an average return of 3.89% a year.

YEAR-BY-YEAR RETURNS

This chart shows how the Fund has performed for the last 10 years. During this period, the Fund was up in value 8 years and down in value 2 years.



HOW MUCH DOES IT COST?

The following tables show the fees and expenses you could pay to buy, own and sell units of the Fund.

The ongoing fees and expenses are different for each guarantee option.

One of the following sales charges will apply, see the Information Folder and Individual Variable Annuity Contract for full details or discuss with your life insurance agent.

Sales Charge Option	What You Pay	How It Works
No Sales Charge	There is no initial charge or surrender charge when you invest and if you surrender.	When you invest in the Fund, iA Financial Group pays a commission of up to 5.6% to your life insurance agent and his/her agency. If you surrender Fund Units within 5 years from the investment date, the advisor and his/her agency may have to return all or part of their commission to iA Financial Group.
Front End Sales Charge	Up to 5% of the amount to be invested in the Fund.	You and your life insurance agent decide on the rate. This sales charge is deducted from the amount invested and is paid as a commission to your life insurance agent and his/her agency.
Deferred Sales Charge	If you surrender within: 1^{st} year 5.5% 2^{nd} and 3^{rd} year 5.0% 4^{th} and 5^{th} year 4.0% 6^{th} year 3.0% 7^{th} year 2.0% After 7 years 0.0%	 When you invest in the Fund, iA Financial Group pays a commission of up to 5.6% to your life insurance agent and his/her agency. Any deferred sales charges paid go to iA Financial Group. The deferred sales charge is a fixed rate and is deducted from the amount you surrender. You have the right to surrender up to 10% of the market value of your units each year, without a surrender fee. You may switch to units of another fund under the contract at any time without paying a deferred sales charge.

ONGOING FUND EXPENSES

The MER includes the management fee and operating expenses of the Fund. It also includes the insurance fee associated with the Classic Series 75/75 guarantee. You don't pay these expenses directly but they will reduce the return on your investment.

An additional fee applies to the Series 75/100, the Series 75/100 Prestige 300, the Series 75/100 Prestige 500, the Ecoflex Series 100/100 and the FORLIFE Series guarantee options and is paid out of the contract each year. For details about how the guarantees work, please refer to the Information Folder and the contract.

Guarantee Option	Maturity	Death	MER* (Annual rate as a % of the Fund value)	Fund Fee Rate
Classic Series 75/75	75%	75%	2.83%	-
Classic Series 75/75 Prestige 300	75%	75%	2.64%	-
Classic Series 75/75 Prestige 500	75%	75%	2.58%	-
Series 75/100	75%	100%	3.10%	0.10%
Series 75/100 Prestige 300	75%	100%	2.73%	0.10%
Series 75/100 Prestige 500	75%	100%	2.68%	0.10%
Ecoflex Series 100/100	100%	100%	3.27%	0.50%
FORLIFE Series	75%	100%	3.27%	0.25%
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* MER shown may differ from actual MER.

TRAILING COMMISSION

Each month, iA Financial Group pays a trailing commission of up to 0.08% of the monthly average market value of your investment in this Fund. This commission is for the ongoing service and advice your life insurance agent and his/her agency provide. The trailing commission is included in the management fees. The rate depends on the sales charge option you choose.

OTHER FEES

You may have to pay other fees when you surrender or transfer investments in this Fund.

A transaction fee of \$35 may be charged for a surrender or transfer in accordance with administrative policies in force.

If you surrender or transfer an investment in the Funds within 90 days of the investment date, you may have to pay a frequent trading fee equal to 2% of the market value of this investment. These fees are reinvested in the Fund.

WHAT IF I CHANGE MY MIND?

You may change your mind within two business days of the earlier of:

- the date you received confirmation or
- five business days after it is mailed.

You may also change your mind about subsequent transactions you make under the contract within two business days of the earlier of:

- the date you received confirmation of the transaction or
- five business days after it is mailed.

In this case the right to cancel only applies to the new transaction. You have to tell the insurer in writing, by

- e-mail, fax or letter, that you want to cancel. The amount returned will be the lesser of:
 - the value of the premium invested or
 - the value of the investment on the valuation day following the day iA Financial Group received your request to cancel.

The amount returned only applies to the specific transaction and will include a refund of any sales charges you paid.

FOR MORE INFORMATION

This summary may not contain all the information you need. Please refer to the Information Folder and the contract.

iA Financial Group 1080 Grande Allée West PO Box 1907, Station Terminus Quebec City, QC G1K 7M3 1-844-442-4636

Website: ia.ca

SRI BALANCED (INHANCE)

Risk: All risks

Investment Objectives

Generate interest and dividend income as well as capital appreciation by investing in a diversified portfolio consisting primarily of fixed-income securities and equities of Canadian and foreign companies that meet responsible investment principles. The portfolio is balanced between fixed-income and equity securities.

Investment Strategy

Invests in units of the IA Clarington Inhance Balanced SRI Portfolio, which invests in a diversified portfolio consisting primarily of fixed-income securities and equities of Canadian and foreign companies. The Environmental, Social and Corporate Governance (ESG) and financial analysis teams work together on a security-by-security basis for enhanced idea generation and risk management. To reach the investment objectives, the portfolio manager may also use leverage, derivatives or short selling.