



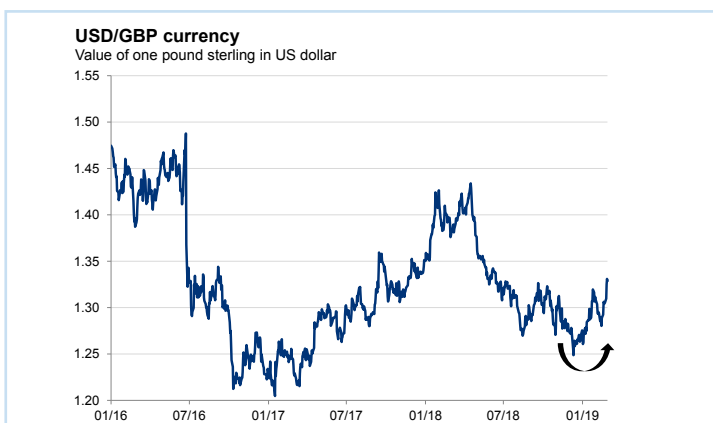
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## Brexit in the spotlight

### World

In the United Kingdom, Prime Minister Theresa May announced at the end of the month that she would finally give Parliament the opportunity to vote on delaying Brexit to avoid leaving the European Union (EU) without a negotiated deal. This decision was well-received by the financial markets, stimulating the pound sterling. The prime minister anticipates approaching Parliament in three steps. First, by March 12th she will submit an amended version of the deal, which was widely rejected in mid-January. If this new version is rejected, May will ask lawmakers on March 13th if they wish to leave the EU without a deal. If they refuse, she will table a motion on March 14th requesting an extension of Article 50, which triggered the process to exit the EU two years ago.



### North America

U.S. retail sales were deeply disappointing in December, dropping 1.2%. Even excluding more volatile sectors like the auto and gas sectors, sales dropped 1.4% in the month, the worst decrease since February 2009. However, we will have to wait before drawing conclusions on the strength of the economy as certain temporary factors, like the impact of the U.S. government shutdown at the end of December and the loss of consumer confidence due to market volatility, have very likely affected the data. Recent data points to a more positive portrait: consumer confidence rebounded significantly in February while GDP numbers for the fourth quarter show stronger-than-expected growth in consumer spending.



### Financial markets

Following the exceptional growth of U.S. corporate profits in the U.S. in 2018 (amplified by the tax rate cut), expectations for this year are lower. Analyst estimates point to growth of 4.5% for the S&P 500; however, we believe that this percentage could be revised downwards throughout the year. While the U.S. economy is humming along, the economic slowdown in Europe and in Asia could materialize more in the profits of major American multinationals. Remember that nearly 45% of the revenues of S&P 500 companies are earned outside the U.S. In this context, we remain cautious in the short-term with respect to U.S. equities.



# Table of net returns as at February 28, 2019

## Ecoflex / My Education

	Unit Value \$	Net assets <sup>1</sup> in millions \$	Simple returns <sup>2</sup>			Compound annual returns				MER <sup>3</sup> %	Investment Advisor	
			1 month %	3 months %	YTD %	1 year %	3 years %	5 years %	10 years %			
<b>Focus Funds</b>												
Focus Prudent	16.18	167.7	0.7	2.0	2.7	(0.3)	1.2	1.0	3.2	3.19	Various Managers	
Focus Moderate	17.33	252.2	1.1	2.1	3.8	(0.4)	2.1	1.2	4.2	3.24	Various Managers	
Focus Balanced	18.44	437.4	1.6	2.1	4.8	(0.7)	3.1	1.4	5.1	3.26	Various Managers	
Focus Growth	19.50	145.7	2.0	2.1	5.9	(1.0)	4.0	1.6	6.0	3.29	Various Managers	
Focus Aggressive	20.52	54.8	2.4	2.0	6.9	(1.3)	4.9	1.8	6.9	3.33	Various Managers	
<b>Selection Funds</b>												
Selection Prudent	11.25	86.3	0.9	1.9	3.2	0.3	2.5	1.9	-	2.98	Various Managers	
Selection Moderate	11.39	175.5	1.3	1.7	4.1	(0.1)	3.1	2.1	-	3.13	Various Managers	
Selection Balanced	11.73	231.9	1.7	1.7	5.2	(0.3)	4.2	2.6	-	3.27	Various Managers	
Selection Growth	11.94	101.2	2.2	1.5	6.2	(0.5)	4.9	3.0	-	3.45	Various Managers	
Selection Aggressive	12.00	31.2	2.6	1.4	6.8	(1.4)	4.9	3.1	-	3.62	Various Managers	
<b>Income Funds</b>												
Money Market	17.17	350.8	0.0	0.1	0.1	0.5	0.3	0.2	0.2	1.66	Industrial Alliance	
Short Term Bond	15.23	178.4	0.0	1.1	0.5	0.5	(0.5)	(0.2)	0.9	2.41	Industrial Alliance	
Bond	28.66	2,887.2	0.0	2.3	1.2	1.0	0.3	1.2	2.3	2.42	Industrial Alliance	
Tactical Bond	10.80	60.9	0.8	1.4	1.6	(0.5)	0.8	(0.3)	-	2.78	iA Clarington	
SPECIALTY	Strategic Corporate Bond <sup>6</sup>	12.92	205.4	1.0	1.4	2.5	(0.4)	6.6	2.1	-	2.73	iA Clarington
	Real Return Bond	8.77	6.5	(0.5)	1.7	0.6	(1.8)	(1.4)	0.1	2.7*	2.69	Industrial Alliance
<b>Diversified Funds</b>												
Diversified Security	20.94	679.6	0.6	1.8	2.8	(1.7)	1.0	1.8	4.2	3.18	Industrial Alliance	
Diversified	41.19	2,280.1	1.2	2.1	5.0	(1.7)	2.6	2.4	5.8	3.19	Industrial Alliance	
Diversified Opportunity	26.07	602.8	1.7	2.4	6.7	(2.1)	3.2	2.4	6.7	3.23	Industrial Alliance	
Canadian Balanced (QV)	13.66	142.5	2.3	2.6	5.8	(1.6)	1.0	(0.1)	5.7*	3.57	QV Investors Inc.	
SRI Balanced (Inhance)	14.48	40.4	1.8	2.3	5.2	0.9	3.8	2.2	-	3.74	Vancity	
Diversified Income	26.68	431.9	1.7	2.2	6.5	(1.6)	3.8	3.3	8.7	3.07	Industrial Alliance	
Strategic Income	13.74	139.2	1.8	1.3	5.7	3.7	7.1	2.6	-	3.65	iA Clarington	
Global Diversified (Loomis Sayles)	14.38	201.7	3.4	3.5	7.2	2.2	8.8	4.2	7.3	3.39	Loomis Sayles	
Tactical Income	18.42	19.9	1.8	2.4	5.5	3.5	5.7	1.2	5.8*	3.59	iA Clarington	
<b>Canadian Equity Funds</b>												
Strategic Equity Income	17.05	204.2	2.1	1.3	7.2	4.7	6.9	4.5	8.6	2.64	iA Clarington	
Dividend Growth	20.68	927.1	3.0	4.1	10.7	6.6	8.8	5.2	9.2	2.89	Industrial Alliance	
Canadian Conservative Equity	19.45	131.9	3.1	3.7	10.1	7.4	8.5	1.7	6.6	3.23	iA Clarington	
Canadian Equity Index	22.93	381.3	2.6	4.5	10.8	4.7	8.1	3.2	6.9	3.02	Industrial Alliance	
Select Canadian <sup>5</sup>	28.44	17.1	2.6	4.3	10.2	2.3	6.8	0.3	6.3	3.08	Industrial Alliance	
Canadian Equity Value	45.04	209.1	2.7	2.7	8.5	(1.0)	5.9	1.2	6.1	3.13	Industrial Alliance	
Canadian Equity (Taylor AM)	18.89	213.6	4.6	2.8	7.5	0.2	9.8	0.0	5.6	3.40	Taylor AM	
Fidelity True North <sup>®</sup>	34.82	271.9	2.9	3.5	7.9	3.9	4.9	3.5	8.4	3.70	Fidelity	
Canadian Equity Growth	30.46	683.7	2.9	4.7	11.1	2.5	8.0	3.6	9.0	3.02	Industrial Alliance	
Fidelity Canadian Opportunities	40.45	123.4	3.0	5.3	8.2	8.7	9.9	4.5	11.7	3.71	Fidelity	
Canadian Equity Small Cap (QV)	21.29	146.1	2.9	2.2	8.0	(1.9)	4.5	1.4	10.6*	3.97	QV Investors Inc.	

# Table of net returns as at February 28, 2019

## Ecoflex / My Education

	Unit Value \$	Net assets <sup>1</sup> in millions \$	Simple returns <sup>2</sup>			Compound annual returns				MER <sup>3</sup> %	Investment Advisor
			1 month %	3 months %	YTD %	1 year %	3 years %	5 years %	10 years %		
<b>U.S. &amp; International Equity Funds</b>											
Global Equity Index ACWI (BlackRock)	23.64	171.9	2.4	0.8	5.8	(1.7)*	8.0*	6.5*	9.2*	3.48	BlackRock
Global Dividend (Dynamic)	22.09	467.8	5.9	3.2	8.0	6.7	13.2	11.2	11.6	3.54	Dynamic
Global Equity	17.12	28.4	2.6	(0.9)	4.9	(7.7)	4.1	5.0	9.7	3.54	Industrial Alliance
Global Equity (Templeton)	16.72	322.2	2.0	(1.1)	5.3	(6.9)	5.3	2.2	8.5	3.68	Templeton
Global Opportunities (Radin)	15.43	24.0	2.2	0.8	6.4	(11.5)	3.3	1.7	-	3.96	Radin Capital Partners
Fidelity NorthStar®	18.66	212.0	2.0	1.4	3.1	(3.6)	0.0	4.6	10.7	3.75	Fidelity
International Equity Index (BlackRock)	10.08	77.4	2.6	2.3	4.9	(6.1)	5.3	2.7	7.0	3.03	BlackRock
International Equity	18.85	467.8	3.5	2.0	5.6	(9.3)	3.0	2.3	6.2*	3.70	Industrial Alliance
International Equity (Templeton)	16.99	56.8	1.5	(0.1)	4.0	(8.9)	4.0	0.7	6.0	3.70	Templeton
Fidelity European Equity	12.83	68.5	3.5	3.4	6.5	(4.3)	3.3	0.3	7.4	3.77	Fidelity
U.S. Equity Index (BlackRock)	19.54	201.0	3.2	(0.3)	6.9	4.1	10.4	10.8	13.4	3.04	BlackRock
U.S. Dividend Growth	17.45	198.9	2.2	(3.2)	4.4	(7.5)	4.0	6.9	9.3	3.53	Industrial Alliance
U.S. Equity <sup>4</sup>	11.45	39.3	2.2	(3.3)	4.6	(7.3)	3.8	7.1	12.1	3.40	Industrial Alliance
U.S. Equity (Sarbit) - Currency Neutral	19.15	67.1	0.1	2.1	9.3	(6.2)	1.4	0.2	-	3.97	Sarbit
<b>Specialty Funds</b>											
Asian Pacific (Dynamic)	8.69	76.6	3.3	7.5	8.2	(7.9)	8.6	5.9	11.4	3.34	Dynamic
Emerging Markets (Mackenzie)	12.39	31.7	(0.9)	1.3	2.6	(20.1)	4.7	(3.3)	4.8	4.44	Mackenzie Cundill
Global Health Care (Renaissance)	35.25	168.7	2.7	(0.9)	6.0	9.4	5.3	8.6	13.7	3.81	CIBC
Real Estate Income	35.01	51.2	2.9	4.9	9.0	11.1	9.1	5.9	12.5	2.95	Industrial Alliance
U.S. DAQ Index	15.19	178.1	3.0	0.9	7.7	4.1	15.5	15.5	18.3	3.20	Industrial Alliance
<b>Education Savings Plan</b>											
Diploma Elementary	16.82	912.3	1.6	2.3	5.3	1.3	4.4	3.1	5.6	3.61	Industrial Alliance
Diploma Secondary	11.56	244.6	0.3	1.2	1.6	(0.4)	(0.1)	(0.1)	0.9	3.60	Industrial Alliance
<b>Not offered to new contract subscribers</b>											
Diploma	14.30	183.1	1.7	2.1	5.3	1.3	4.5	3.5	5.9	3.63	Industrial Alliance
Dividend	52.36	994.8	3.1	4.1	10.6	6.1	8.8	5.5	9.8	2.40	Industrial Alliance

Returns after deduction of MER (Management expense ratio). Past performance is not a guarantee of future returns.

The *EcoStrategist in Brief* | Ecoflex / My Education economic and financial bulletin, produced monthly, and its more exhaustive quarterly version, are available at ia.ca, under Individuals, Savings and Retirement, Economic and Financial Publications.

<sup>1</sup> Total net assets of the fund including individual and group contracts.

<sup>2</sup> The rates for the period are non-annualized.

<sup>3</sup> Management expense ratio (GST and HST included).

<sup>4</sup> Industrial Alliance has managed this fund since March 2010. Prior to that date, it was managed by Legg Mason.

<sup>5</sup> Not offered in registered contracts and TFSA's

<sup>6</sup> Fund closed to new investments as of June 30th, 2015.

\* Simulation of past returns as if the fund had been in effect for these periods.

Index funds: Simulation of past returns from the return of the index that the fund aims to reproduce.

# Total Return Reference indexes<sup>2</sup>

Returns as at February 28, 2019

	Simple returns <sup>1</sup>			Compound annual returns			
	1 month %	3 months %	YTD %	1 year %	3 years %	5 years %	10 years %
<b>Indexes related to Income Funds</b>							
FTSE Canada 91 Day T-Bill Index	0.1	0.4	0.3	1.4	0.9	0.8	0.8
FTSE Canada Short Term Bond Index	0.2	1.8	0.9	2.8	1.3	1.7	2.5
FTSE Canada Universe Bond Index	0.2	2.9	1.5	3.6	2.2	3.3	4.3
SB - World Government Bonds (Can. \$)	(0.6)	1.9	(3.1)	1.4	0.5	3.9	2.7
<b>Indexes related to Canadian Equity Funds</b>							
S&P/TSX 60	2.8	5.3	11.5	7.8	11.4	6.4	10.1
S&P/TSX Completion Index	4.1	8.8	14.4	4.1	8.9	2.8	10.8
S&P/TSX Composite Index	3.1	6.1	12.2	6.9	10.8	5.5	10.2
S&P/TSX Capped Composite Index	3.1	6.1	12.2	6.9	10.8	5.5	10.2
<b>Indexes related to U.S. &amp; International Equity Funds</b>							
S&P 500 (Can. \$) (Reuters)	3.5	0.5	7.5	7.6	14.2	14.6	17.1
MSCI - World (Can. \$)	3.3	1.6	7.1	3.2	11.7	10.3	13.5
MSCI - World Small Cap. (Can. \$)	4.1	3.0	10.4	2.4	13.1	10.3	16.6
MSCI - EAFE (Can. \$)	2.8	3.0	5.4	(3.4)	8.4	5.7	10.0
MSCI - EAFE (Can. \$) (Reuters)	2.8	3.0	5.4	(3.4)	8.3	5.7	10.0
MSCI - Europe (Can. \$)	3.7	4.2	6.3	(2.2)	8.2	4.9	10.7
<b>Index related to Specialty Funds</b>							
MSCI - AC Asian Pacific Free (Can. \$)	1.7	2.8	4.5	(5.5)	12.0	9.4	11.1
MSCI - Emerging Markets (Can. \$)	0.5	5.2	5.1	(7.0)	14.5	8.2	11.1
MSCI - World Health Care (Can. \$)	2.3	(2.2)	3.5	12.6	10.1	11.8	15.6
NASDAQ 100 (Can. \$)	3.1	1.2	8.1	6.4	18.1	18.0	20.7
S&P/TSX Capped REIT Index	3.8	7.7	11.5	19.5	13.8	9.2	16.1
<b>Exchange Rate (Can. \$ / US \$)</b>							
As at February 28, 2019: 1.32	0.3	(0.9)	(3.6)	2.8	(0.9)	3.5	0.4
<b>Exchange Rate (US \$ / Can. \$)</b>							
As at February 28, 2019: 0.76	(0.3)	0.9	3.7	(2.7)	0.9	(3.4)	(0.4)

<sup>1</sup> The rates for the period are non-annualized.

<sup>2</sup> Please refer to the Legal Notices on page 5 for more information about these indexes.

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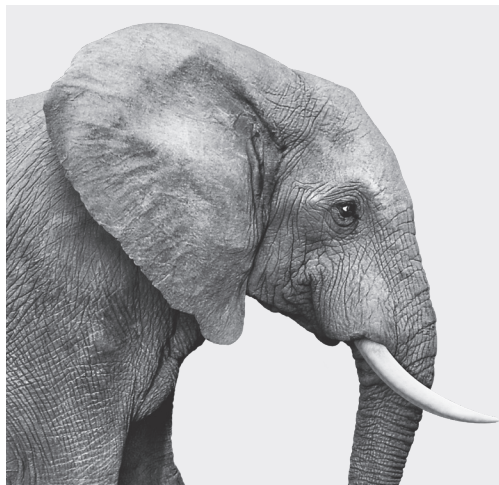
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## Economic and Financial Statistics as at February 28, 2019

	As at 2019-02-28 <sup>1</sup>	As at 2018-12-31
Canada - Unemployment rate	5.8%	5.6%
Canada - CPI (year/year variation)	1.4%	1.7%
Canada - GDP (year/year variation)	1.1%	2.2%
U.S. - Unemployment rate	4.0%	3.7%
U.S. - CPI (year/year variation)	1.6%	2.2%
U.S. - GDP (year/year variation)	3.1%	3.0%
2-year Canada Bonds	1.77%	1.86%
10-year Canada Bonds	1.94%	1.96%
Oil (West Texas) (US \$)	57.22	45.41
Gold (US \$)	1315.7	1281.3
CRB Commodities Index (US \$)	182.8	169.8
Exchange rate Can. \$/US \$	1.3170	1.3658

<sup>1</sup> Most recent data available at such date.



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