

Real Estate Income (iA)

CIFSC fund category

Real Estate Equity

Portfolio manager

iA Global Asset Management Inc. (iAGAM)

Offered in:

IAG SRP (Classic Series 75/75, Series 75/100 and Prestige Series)
My Education+ (including Prestige preferential pricing)
Ecoflextra (Classic Series 75/75)

iAGAM snapshot

- One of Canada's largest asset management firms, with over \$100 billion in assets under management and over 170 investment professionals
- Committed to generating superior risk-adjusted results, iAGAM offers a distinctive and sustainable, actively managed solutions across a broad range of asset classes, regions and styles

Lead portfolio manager



Marc Gagnon, MSc, CFA

- Joined the team in 1998
- More than 25 years of investment experience
- Bachelor's degree in Business Administration, Université Laval
- MBA in Finance, Université Laval

Why consider this fund?

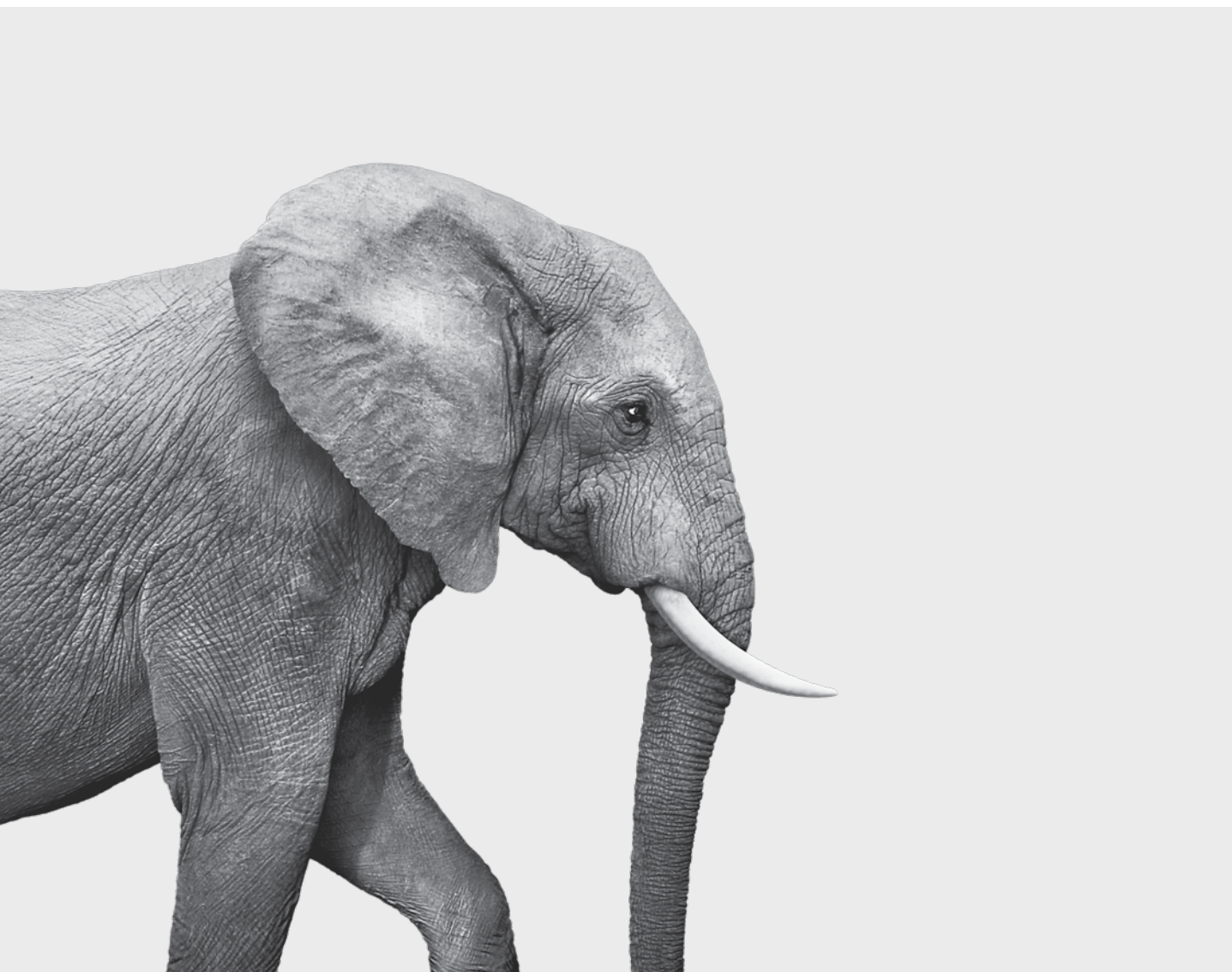
- The Fund has demonstrated favorable risk/return metrics as compared to the Canadian real estate investment trusts (REITs)
- REITs illustrate low correlation to traditional asset classes and can increase portfolio diversification
- REITs tend to have a higher distribution rate than corporations, as they are only taxed on what remains after distributions to shareholders
- The same portfolio manager has been managing the Fund since its inception in 2001

Investment style and other characteristics

- Bottom-up investment approach while ensuring thorough diversification among the various Canadian real estate sub-sectors, per a macroeconomic analysis or a specific theme
- Good balance between Canadian REITs (65-75%) and Canadian dividend-paying stocks (15-25%):
 - For REITs: companies with a strong balance sheet and above-average distribution forecasts, while considering acquisition
 - For dividend-paying stocks: companies with an attractive growth profile, forecasts for above-average dividend yields and diversification in the real estate sector
- Diversified portfolio of 30 to 60 securities



iA Global Asset Management Inc. (iAGAM) is a signatory to the UN's Principles for Responsible Investment (PRI).



INVESTED IN YOU.

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